



Fiscal Operations Advisory Council May 30, 2024



FY 2024-2025 Budget Overview



FY 2024-25 Budget Planning



Budget planning forecasts indicated we would be in a budget deficit scenario for FY 2024-25.

Closing the projected net deficit, after the tuition increase, would require a combination of budget reductions and use of reserve.

	Summary - Deficit Coverage		
Projected Net Deficit	\$	5,815,596	
Deficit Coverage Possibilites:			
Use Of Reserve	\$	2,500,000	
Budget Reductions	\$	3,315,596	
% Budget Cuts		4.3%	
Projected Ending Fund Balance	\$	10,679,317	
% Fund Balance		15.0%	

Note: This planning scenario contains early estimates and data elements that may be subject to change Board policy requires we maintain a fund balance equivalent to 10-15% of operating revenue.

Ending fund balance based on February FY 2023-24 management report forecast.



FY 2024-25 Budget Planning



Vice Presidents built their initial budgets with a 5.7% reduction. This included an additional 1% reduction to allow for interdivisional evaluation of the severity of impacts.

Division	Percent of Budget (excluding Institutional)	5.7% Reduction
President	3.6%	\$146,693
Provost & Academic Affairs	56.7%	\$2,318,938
Student Affairs	5.2%	\$211,528
Enrollment Management	8.9%	\$362,934
Finance and Administration	22.6%	\$924,581
Advancement & Marketing	3.0%	\$121,650
Institutional General	0.0%	\$0
	Total	\$4,086,324

FY 2024-25 General Fund Budget

FY 2024-25 General Fund Budget

					Variance
					FY 2023-24 to
		FY 2023-24		FY 2024-25	FY 2024-25
Revenues					
State Appropriations	\$	33,819,717	\$	37,445,936	10.7%
Tuition and Fees (less special general funds)		38,807,036		37,343,370	-3.8% (1)
Remissions		(5,805,377)		(7,519,960)	29.5% (2)
Other Revenues (less special general funds)		1,275,771		1,914,535	50.1%
Special General Fund Revenues		1,926,987		1,898,094	-1.5%
Total Budgeted Revenues	<u>\$</u>	70,024,134	<u>\$</u>	71,081,975	1.5%
Expenses					
Permanent Budget	\$	72,476,862	\$	70,974,592	-2.1%
Salary Recapture		(3,500,000)		(3,500,000)	0.0% (3)
Special General Fund Expenses		1,926,987		1,898,094	-1.5%
Contingency Reserve		517,603		400,000	-22.7% (4)
Administrative Salary Pool (effective January 1, 2025)		114,343		537,011	369.6% (5)
Faculty Salary Pool (effective Jan/Feb 1, 2025)		273,337		386,342	41.3% (6)
Classified Salary Pool		_		930,722	- (7)
Total Budgeted Expenses	\$	71,809,132	\$	71,626,761	-0.3%

Footnotes:

- (1) Tuition revenue projections are based on an estimated 3.0% decline in student credit hours.
- (2) Budgeted remissions account for updated eligibility criteria and increased award amounts.
- (3) Budgeted salary recapture aligns with the savings realized over the past four fiscal years.
- (4) The contingency fund is 0.6% of operating revenue.
- (5) The administrative staff salary pool includes a contingent budget for mid-year salary increases, budget for miscellaneous staffing changes, and a reserve for adjustments based on the administrative compensation study. The FY 2024-25 portion of January 1, 2024 salary increases is already in the FY 2024-25 budget.
- (6) The faculty salary pool includes budget for January 1, 2025 salary adjustments (per the AAUP CBA) and faculty promotions. The FY 2024-25 portion of January 1, 2024 faculty increases is already in the FY 2024-25 budget.
- (7) The classified salary pool increases salary budgets to align with the new SEIU CBA.

FY 2024-25 General Fund Budget Cont'd

FY 2024-25 General Fund Budget

	Varian	C
FY	2023-24	to

					FY 2023-24 to
		FY 2023-24		FY 2024-25	FY 2024-25
Strategic Investments					
Math Learning Lab	\$	40,000	\$	-	
Bridge Funding for AIRE Lab		100,000		-	
AVP Strategic Enrollment Management and Retention		263,366		-	
Assistant Director of Admissions Operations		104,195		-	
Director of Career Services		159,559		-	
Dean of Students		187,241		-	
Associate Dean of HAS		228,764		-	
Environmental Safety Officer		131,877		131,877	
Marketing Initiative		-		660,000	
HRIS Data Administrator		-		155,999	
Doctor of Physical Therapy Permanent Support		_		624,936	
Tech Village Concept Development		-		205,000	
Enterprise Security Camera Software License		-		57,902	
Business Continuity Software License		-		27,500	
Radiation Security Officer and Program Support		-		42,500	
Global Engagement Permanent Support				49,500	
Total Strategic Investments	<u>\$</u>	1,215,002	<u>\$</u>	1,955,214	60.9%
Total Expenses	<u>\$</u>	73,024,134	<u>\$</u>	73,581,975	0.8%
Net from Operations Before					
Other Resources (Uses)	\$	(3,000,000)	<u>\$</u>	(2,500,000)	
Other Resources (Uses)					
Use of Reserve	\$	3,000,000	\$	2,500,000	
Total from Operations and					
Other Resources (Uses)	<u>\$</u>		\$	<u> </u>	

FY 2024-25 Non E&G Fund Budgets

FY 2024-25 Non E&G Funds Budget

		Auxiliary		Designated		Service
Revenues						
Academic Affairs (HAS only)	\$	500,000	\$	-	\$	-
Student Affairs		10,425,914		-		-
Finance & Administration		3,663,300		5,790		180,000
ОМІС		903,000				_
Total Revenues	<u>\$</u>	15,492,214	<u>\$</u>	5,790	<u>\$</u>	180,000
Expenses						
Academic Affairs (HAS only)	\$	500,000	\$	-	\$	-
Student Affairs		10,621,374		_		_
Finance & Administration		3,515,825		5,000		180,000
OMIC		430,000		_		
Total Expenses	\$	15,067,199	<u>\$</u>	5,000	<u>\$</u>	180,000
Net	<u>\$</u>	425,015	\$	790	\$	<u>-</u>



FY 2024-25 Budget Timeline



January:

- Senior leadership met to evaluate early FY 2024-25 projections and to evaluate forecasted revenues and expenditures gap
- o FOAC meeting Discussed FY 2024-25 Budget planning challenges and requested Council to share budget reduction ideas

February

- FY 2024-25 Budget Memo sent to Vice Presidents
- o BPO presented budget timeline and process to senior leadership
- Budget reduction/revenue survey sent to FOAC

March:

- BPO met with VPs for strategy discussion and approach options
- Prepared and distributed templates with reduction targets
- Work with Budget Authorities closely to develop budget and include impact narrative
 - VPs are responsible for identifying their own divisional budget reductions

April:

- FOAC meeting- Discussed nature of reductions being taken by VPs and encouraged Council to share ideas on reductions
- Divisions building budgets in templates

May:

- Senior Leadership presented most impactful budget reductions and top four prioritized budget requests
- Senior Leadership provided feedback on prioritized budget requests through rating process and discussion
- Final budget decisions made by President
- Budget presentation to FOAC prior to June Board meeting presentation



Budget Outcome: Overall Reductions by Division

*Does not include strategic investments



FY 2024-25 Permanent Regular General Fund Budget by Division

	FY 2023-24				Variance
	Permanent	Net	Budget	FY 2024-25	FY 2023-24 to
Division	Budget	Adjustments ¹	Reductions	Total Budget	FY 2024-25
President \$	2,563,599	\$ (9,354) \$	(146,693)	\$ 2,407,552	-6.1%
Academic Affairs	40,161,731	216,142	(1,903,573)	38,474,300	-4.2%
Student Affairs	3,653,950	29,221	(211,528)	3,471,643	-5.0%
Enrollment Management	6,304,763	14,732	(362,934)	5,956,561	-5.5%
Finance and Administration	16,068,071	30,951	(790,583)	15,308,439	-4.7%
University Advancement	2,108,199	9,997	(14,883)	2,103,313	-0.2%
Institutional General	3,002,784	<u>250,000</u>		3,252,784	8.3%
Total <u>\$</u>	73,863,097	<u>\$ 541,689</u> <u>\$</u>	(3,430,194)	<u>\$ 70,974,592</u>	-3.9%

¹ Adjustments include a position change between the President's Division and Student Affairs, FY 2024-25 portion of January 2024 salary increases, ongoing support for the Math Learning Lab, and a budget increase for rising insurance premiums.



VP Budget Reduction Summary by Division





Finance and Administration

John Harman, MBA, CGMA, CMPE | Vice President



Finance and Administration Budget Reduction Summary



Facilities, ITS, BAO/BPO, PACS, Payroll, HR, REMS Departments:

Major Categories of Reductions:

- Facilities reduction in overtime (effects of snow removal, support of special events)
- Facilities reduced S&S in areas responsible for repairs and replacements (equipment in Klamath Falls and the building at Portland-Metro)
- Grounds maintenance S&S reduction (equipment and maintenance supplies) 3.
- Elimination of HR Generalist 4.
- 5. Elimination of CEET Custodian
- ITS reduction of student pay for Audio/Video (AV) support and help desk staffing 6.
- Overall reduction of supplies, subscriptions, continuing education, team development and travel





Joanna Mott, Ph.D. | Provost and Vice President



University Advancement

Ken Fincher, Ed.D. | Vice President and Executive Director



Student Affairs

Mandi Clark, Ed.D. | Vice President



Budget Reduction



Department: Athletics

Description of Major Impacts:

- 1. Team budgets were reduced from \$2,000-\$4,000 depending on program
- Each team will need to fundraise more than ever to cover costs
 - Some teams looking at an additional \$10,000-60,000 to fund raise depending on their needs/desires for current and future
- Coaches are working to not pass this reduction to student athletes in terms of stipend for food during travel, mode of transportation, lodging accommodations
- 4. Continued uncertainty of lottery funding also causing concern with this reduction in gen funding







Department: Disability and Testing Services

Description of Major Impacts:

- 1) Computer replacement rotation in Testing Center
- 2) Cut buffer for unanticipated accessibility tool needs that may (and often do) crop up during the fiscal year



Budget Reduction



Department: Student Involvement and Belonging

Description of Major Impacts:

- 1) Budget cut to support identity-based graduation (cords/stoles and event)
- 2) Budget cut to support recruitment events in support of Admissions for these groups of potential students:
 - a) Latinos Unidos
 - b) Island Owls
 - c) Klamath Tribes MOU support



Budget Reduction



Reduced positions in the following Departments:

- PM Services Systems Access Manager position (Josie moving into a new role, not replacing her current role)
- Disability Services Coordinator

Description of Major Impacts:

Less opportunity for structural changes in the division





Budget Outcomes Q&A



Pre-read Meeting Materials Q&A April Financial Report 3rd Quarter Investment Report





Questions